



Mark O'Brien

Founder, Build Me a Brownstone and Mark O'Brien Real Estate



SESSION: Broker Insights – Global Luxury & Buyer Trends

Mark O'Brien, founder of Build Me a Brownstone and Mark O'Brien Real Estate, brings more than 25 years of experience in residential development, building, and brokerage across New York City, Greenwich, and abroad. Since 1999, his firm has completed over \$375 million in transactions and more than \$65 million in ground-up construction, specializing in brownstone restorations, modular and precast projects, and high-end renovations. Recognized with industry awards and featured in publications including *Huffington Post* and *Life & Leisure*, Mark offers clients a uniquely comprehensive perspective shaped by his background as both a builder and broker. A graduate of Iona College and former founder of a successful NYC consulting firm, he combines entrepreneurial vision with a deep passion for uncovering the character and value of every property.

